



Switching on to the Energy Transition



The 4 Macro Trends informing our Strategy



SHIFTING REGULATORY
PRIORITIES as a CONSEQUENCE
of CLIMATE CHANGE



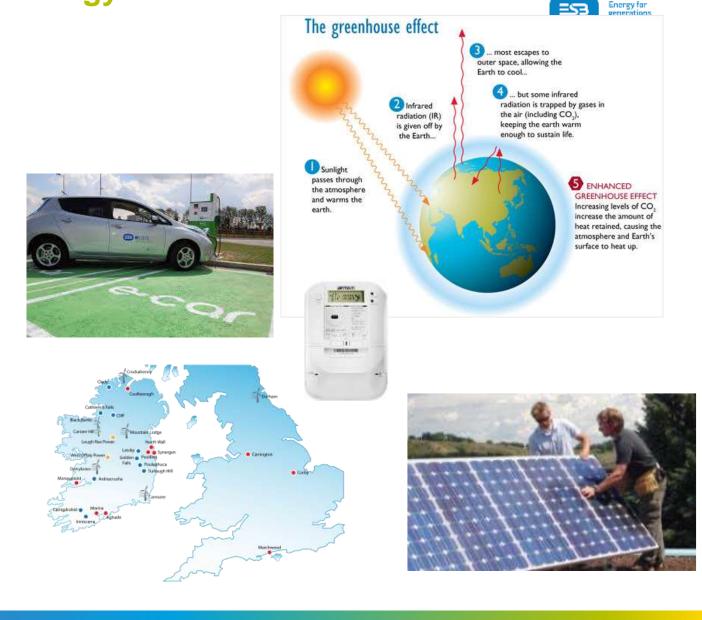
RAPID ADVANCES IN TECHNOLOGY both within the VALUE CHAIN and within CUSTOMER activity



CHANGING CUSTOMER PREFERENCES

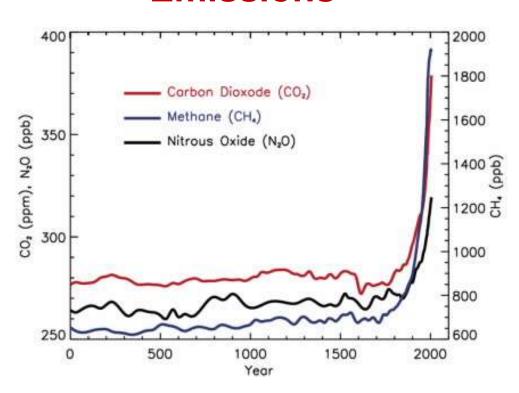


RISE OF NEW BUSINESS MODELS delivering NEW FORMS OF COMPETITION

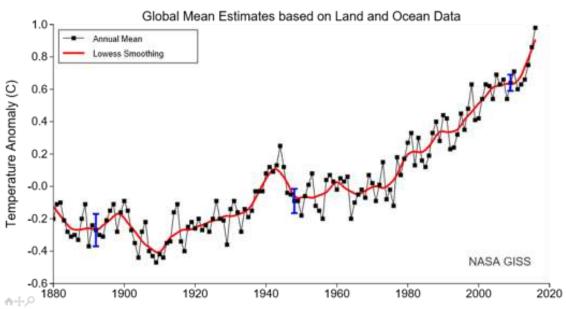




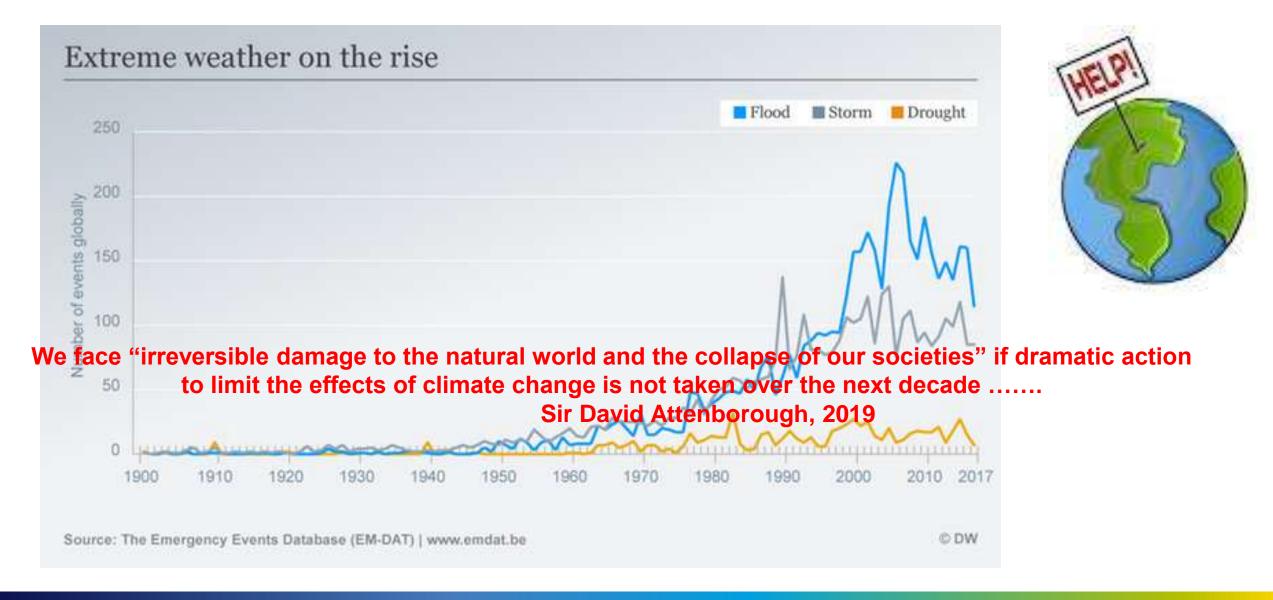
Trend in CO2 Emissions



Trend in Global Mean Temperature



Increase in Extreme Weather Events



Not just climate – health too!



- Air pollution has overtaken tobacco as the number one killer in Europe, with some 800,000 premature deaths now attributable to poor air quality. Of these deaths between 40-80 per cent were due to cardiovascular diseases, mainly heart attacks and strokes.
- Air pollution is the biggest environmental cause of heart and circulatory disease in the UK, linked with 40,000 premature deaths every year. That's around 20 times more people than die in car accidents.
- "The most recent statistics show that 1,150 premature deaths in Ireland were attributable to air pollution in 2015. Cardiovascular disease is the most common cause of deaths.



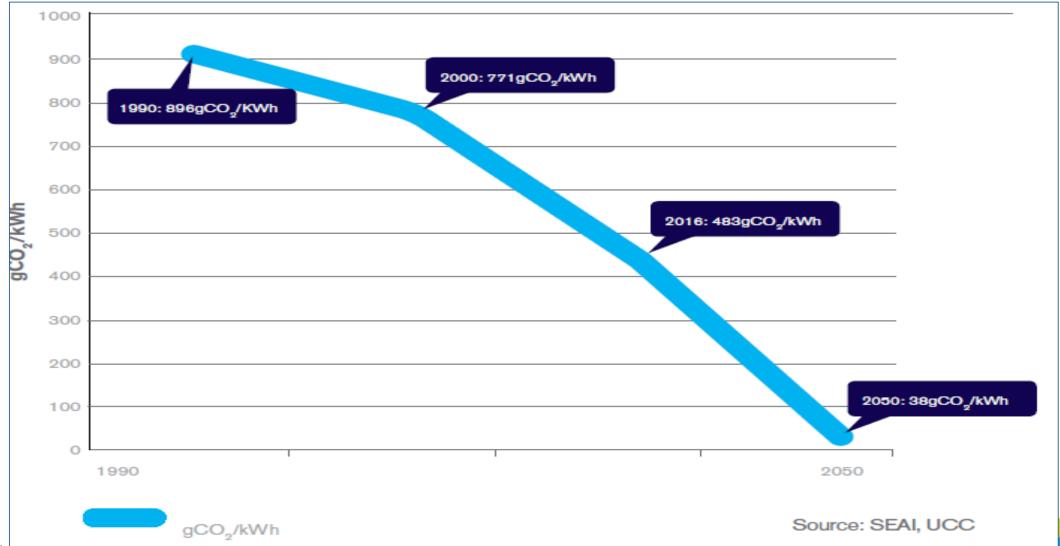


Decarbonising Energy





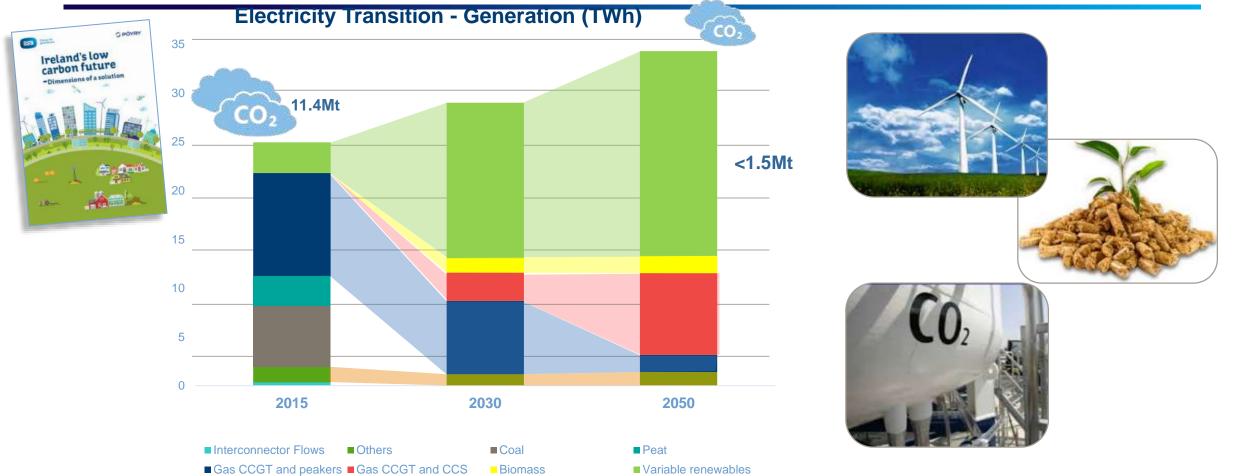




Electricity is on a Low Carbon Path



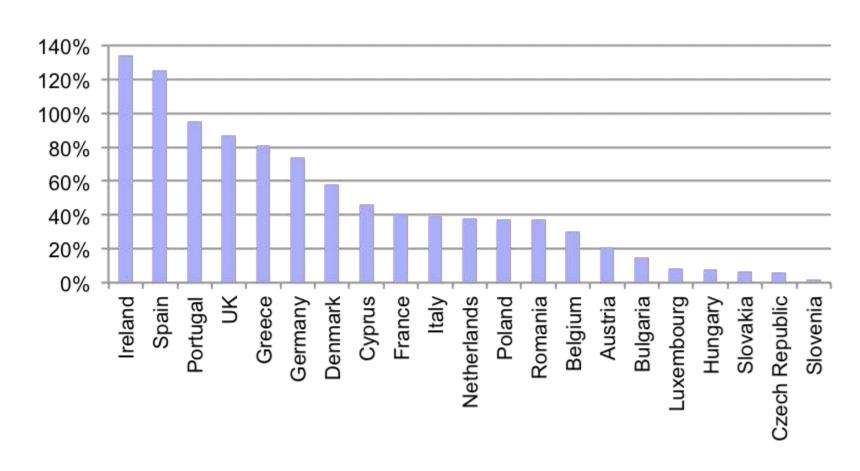




- Technological solutions exist to decarbonise electricity...only question is what is optimal mix?
- We expect a range of solutions including increase RES, Gas with Carbon Capture (CCS), Biomass, supplemented with Gas Peakers

Wind capacity versus national load

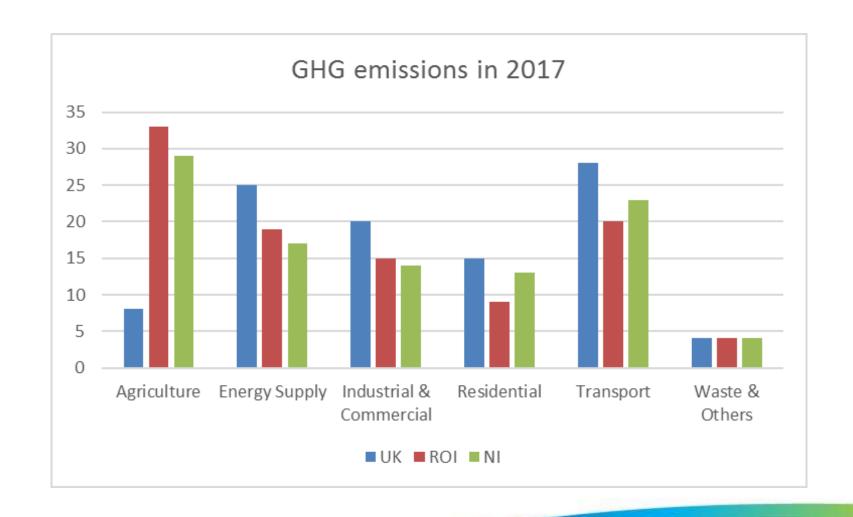




17 Wind capacity as a proportion of minimum demand in summer 2020

GHG emissions by sector more closely aligned to ROI than UK as a whole







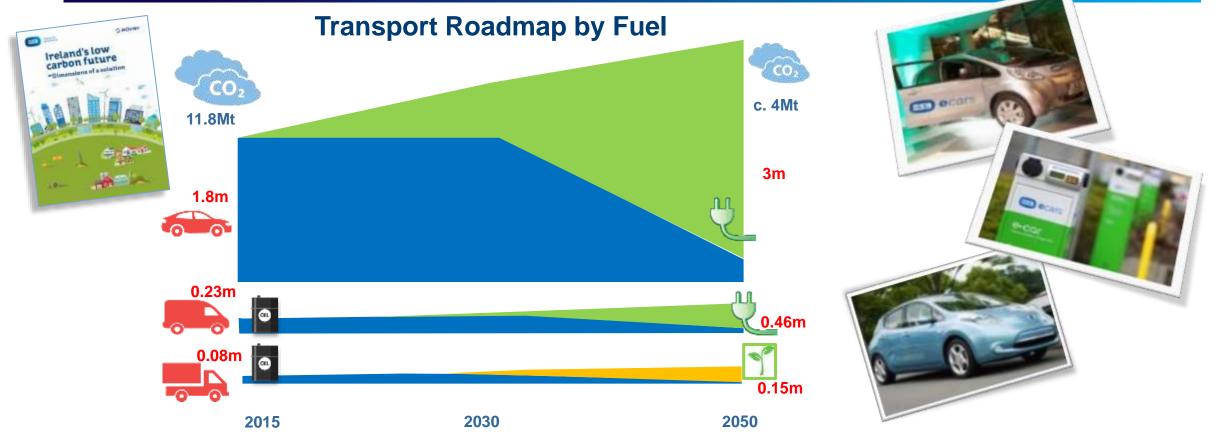


Decarbonising Transport

Decarbonise Transport – move away from oil







- Electric Vehicles to progressively replace diesel and petrol cars and light commercial vehicles
- Potential for bio-fuels or electricity (direct or indirect) for larger vehicles In development

Existing all island EV Charging Network



Public EV charging infrastructure



50kW Fast Chargers – x 92



22kW Standard Chargers – >1,000

 Rol and NI networks allow cross-island travel and provides public EV charging in most communities with >1,500 population



Infrastructure - The Trend in Tech



- Faster Charging Higher Power
- 50kW >150kW >350kW chargers
- Quicker charging
- Greater range from each charge

Multiple chargers at each

location



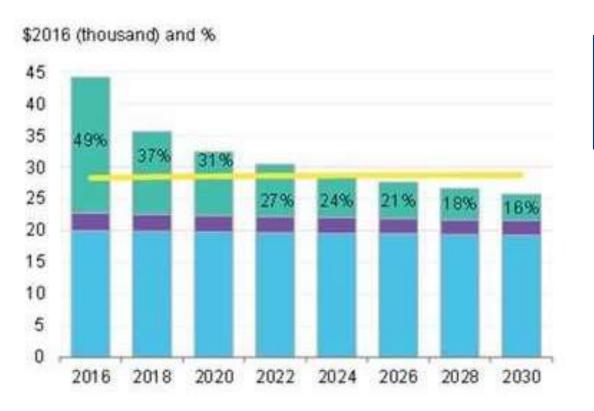




Decreasing battery price



US MEDIUM BEV PRICE BREAKDOWN, ICE PRICE & SHARE OF BATTERY COSTS





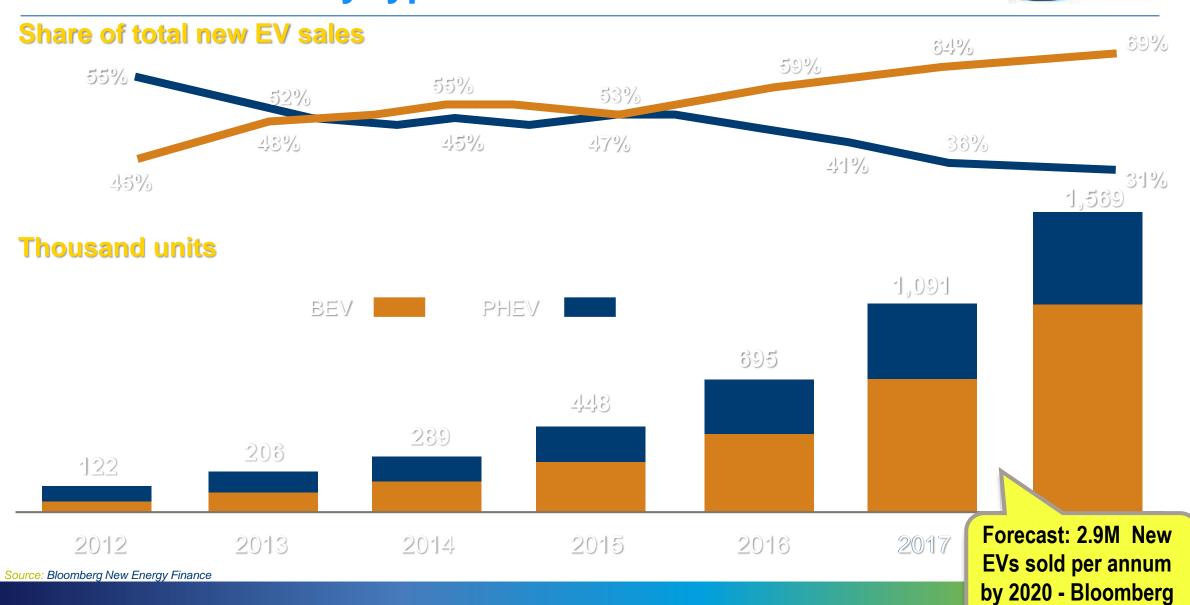
- Battery prices decreasing significantly
- This will see the manufacturing price of an electric vehicle drop
- The reduced battery prices should see EVs become cheaper than conventional vehicles after 2024

Source: Bloomberg NEF, EPA, ICCT, FEV, ONRL, IDL.

Note: Estimated pre-tax retail prices

Global EV sales by type





AN ELECTROMOBILITY VISION

- No Range or Queuing Anxiety
- Seamless Fuelling
- Visibility & Control
- Reliability as a non-issue



- Cleaner Air
- DecarbonisedTransport
- Fuel Imports
- Innovation & Jobs

Infrastructure as Enabler NOT a Barrier



National High Power EV Charging Network required to meet a high volume of EVs



SUPER HUBS (Motorways)

4x150kW chargers (Capacity ৪ vehicles)



SUPER HUBS (National)

2x150kW chargers (Capacity 4 vehicles)



Add to existing FAST HUBS

1x150kW / 1 x50kW charger (Capacity 4 vehicles)



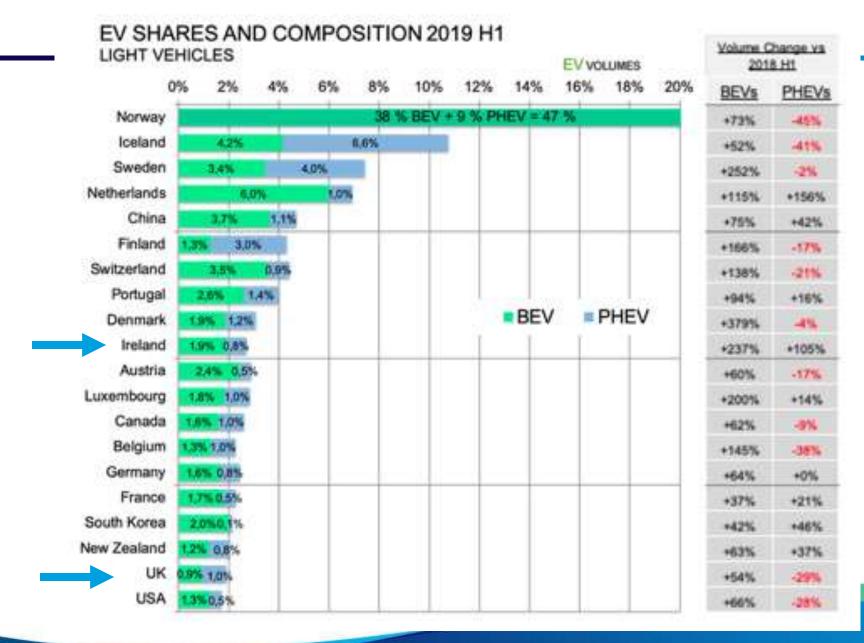
AC Upgrades (FAST 50kW)

1x50Kw DC charger at attractive AC sites (capacity 2 vehicle)



Replacement of AC chargers







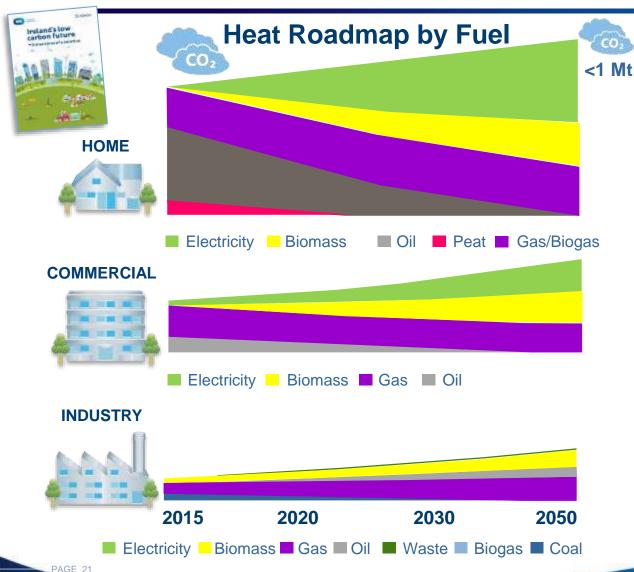


Decarbonising Heat

Decarbonise Heat







New Build (Residential & Commercial) - Easy

- Avoid fossil fuel lock-in through
 - Integrated renewable low carbon technologies e.g. Heat Pumps offer benefits NOW
 - District Heating Schemes where viable

Existing Building Stock (~1.6 million homes) - Harder

- Deep Retrofit with Heat Pumps [Upfront Capital Cost / Financing Challenge]
- District Heating Schemes where viable [significant barriers]
- Shallow/Deep Retrofit with Bio-Methane
 [studies indicate significant Bio-Methane volume limits]

Shallow / Deep retrofit with biomass [volume limits and air quality concerns



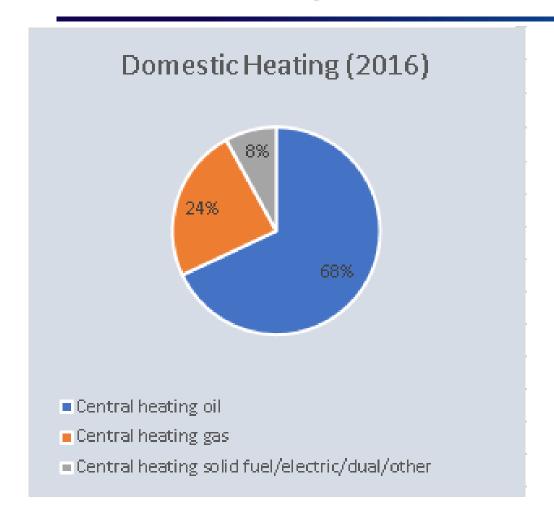
Renewable Heating

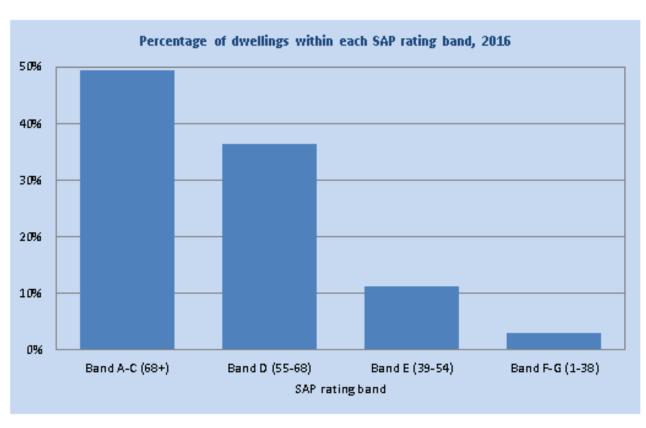


60% less
GHG
Emissions

Domestic Heating in Northern Ireland







780k Dwellings – could be up to 100k more by 2040

Summary





Compressed Natural Gas



15-25% less GHG Emissions and 35% Cheaper per km Driven compared to Petrol or Diesel

Hydrogen Powered Vehicles



80% more to 10%+ less GHG
Emissions and 70% more
expensive per km Driven
compared to Petrol or Diesel
Car

Battery Electric Vehicles



40%+ less GHG Emissions and 80% Cheaper per km Driven compared to Petrol or Diesel Car

Air-source heat pump - electric

60%+ less GHG Emissions and 10%+ Cheaper per kWh of Heat delivered compared to Fossil Fuels











Smart Home and Industrial Smart Energy



Market Trends/Challenges



Electrification



Accelerated EV uptake

Promotion of eHeat solutions



Openness to Data Sharing



Analytics & Insights

Increased importance of services

Smart Solutions

Microgen - PV Storage

V2G

Demand Response



Smart Home

Digital Personalisation



Online Store/Sales





Self Service /Improved CX



Activation & Driving take-up

Smart Metering Project







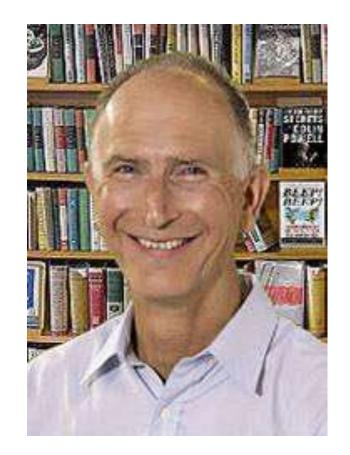








"Edison's electric light did not come from the continuous improvement of candles".....



Oren Harari



Thank You

